



## News Release

**United States Navy**

Space and Naval Warfare Systems Command  
Public Affairs and Corporate Communications  
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### SPAWAR Awards INMARSAT-B Contract to Stratos Mobile Networks

SAN DIEGO -- Stratos Mobile Networks (USA) LLC, Bethesda, Maryland was awarded a competitive indefinite-delivery/indefinite-quantity contract for commercial INMARSAT-B High Speed Data (HSD) leased service to provide up to 200 leased channels per month, for a data rate of up to 128 kbps per channel. The service shall be full duplex, global (plus or minus 70 degrees latitude), for ship-to-shore, and shall be available 24 hours a day, 7 days a week. Both 64 Kbps and 128 Kbps service will be provided.

In addition, Non-Channelized Service is proposed as an unpriced Pre-Planned Product Improvement option. Service must be fully integrated with INMARSAT Nera Saturn-Bm terminals. Other items that are available for order include: (1) terrestrial connectivity between the service-provider's Land Earth Stations (LESSs) and Navy Points of Presence (POPs) located in Wahiawa, Hawaii; Norfolk, Va.; Naples, Italy; and Bahrain; (2) service from secondary LESSs with terrestrial connectivity to the foregoing Navy POPs.

The initial delivery order is valued at \$1,757,180. This contract includes a maximum quantity of 60 months of service and the estimated value over the five-year period is \$137,774,610. Although other items are included in the contract that would bring the not-to-exceed value of the contract to \$537,117,395, it is expected that services supplying redundancy and alternative communications circuits and terrestrial connectivity would be ordered only under extreme conditions that affect the primary communications facilities and routing.

Work will be performed in Bethesda, Maryland; Laurentides, Canada; Goonhilly, United Kingdom; and Auckland, New Zealand. Percentages of work by location will vary as U.S. Naval forces are deployed worldwide. Funds in the amount of \$1,757,180 obligated for the first delivery order were FY 02 O&MN (Operations and Maintenance, Navy), expiring (for obligation purposes) at the end of the current fiscal year. This contract was competitively procured; 24 prospective offerors subscribed to the solicitation via the Space and Naval Warfare Systems Command E-commerce web site and two offers were received. The Space and Naval Warfare Systems Command in San Diego is the contracting activity (N00039-02-D-2301).

For more information contact:

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Space & Naval Warfare Systems Command Public Affairs Office and Corporate Communications Office, San Diego, Mr. Richard Williamson, 619-524-3432 or Ms. Gloria Ewing, 619-524-3433.

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